

Fastest-Growing Indianapolis-Area Private Companies

(Ranked by percentage of revenue growth from fiscal years 2005 to 2007)

RANK	COMPANY ADDRESS TELEPHONE / FAX / WEB SITE	REVENUE GROWTH FISCAL YEARS 2005 TO 2007	REVENUE FISCAL YEAR: 2005 2006 2007	FTE EMPLOYEES FISCAL YEAR: 2005 2006 2007	AFTER-TAX PROFITABILITY IN 2007(1) ORIGINAL INVESTMENT: SOURCE(S)	PRODUCTS AND SERVICES	TOP EXECUTIVE(S) TITLE(S) OWNER(S)
1	Backhaul Direct LLC 67 S. Meridian St., 46204 (317) 780-9830 / fax (317) 974-1644 / backhauldirect.com	54%	\$1,385,729 \$4,859,926 \$8,815,915	6 17 26	6% to 10% DND personal funds	third-party logistics, brokerage	Greg Harris, president David P. Lindsey, CEO Greg Harris
2	Defender Direct 3750 Phinity Way S. Drive, 46240 (317) 253-5200 / fax (317) 810-4721 / defenderdirect.com	288%	\$20,101,539 \$49,659,097 \$76,080,755	279 491 682	DND \$30,000 personal funds	home security and satellite television systems	David P. Lindsey, president David P. Lindsey
3	U.S. Trades LLC 2650 Wisconsin Road, 46250 (317) 915-0711 / fax (317) 915-0767 / ustradesllc.com	282%	\$5,929,632 \$14,472,151 \$22,676,076	75 76 245	over 10% personal funds	skilled labor leasing for electrical and mechanical contractors	Chad Renbarger, VP of sales Steven Cox, VP of operations Michael J. Morris, president Michael J. Morris, Thomas E. Harris
4	Zidan Management Group LLC 6602 E. 75th St., 46250 (317) 596-2150 / fax (317) 596-2166 / zidans.com	199%	\$11,311,727 \$20,539,828 \$33,840,743	58 106 150	DND \$400,000 business sale	property management group	Raed Zidan, president Raed Zidan, Hani Zidan
5	Imagine Technology Group Inc. 6001 E. 83rd St., Suite 110, 46250 (317) 577-9958 / fax (317) 577-9959 / thinkimg.com	174%	\$1,041,633 \$1,230,000 \$2,849,350	14 14 22	over 10% \$50,000 loan	enterprise and Web application development using Microsoft technologies	Joel Russell, president Joel Russell, CEO Joel Russell
6	Information Systems Experts LLC 645 W. Camel Drive, Camel 46032 (317) 814-1035 / fax (317) 814-1044 / ise-llc.com	173%	\$1,100,798 \$1,967,759 \$3,006,172	18 25 36	over 10% personal funds	custom software and application development, IT consulting	Jeff P. Hastings, president Jeff P. Hastings
7	American Institute of Toxicology d/b/a AIT Laboratories 2255 Executive Drive, 46250 (317) 243-3894 / fax (317) 243-2789 / aitalabs.com	171%	\$6,031,157 \$1,290,451 \$16,330,951	71 96 150	0 to 5% \$40,000 personal funds	clinical anal. and forensic laboratory services, pain management and drug screening	Andrea Torral, CEO; Michael A. Evans, president; CEO; Todd Pederson, VP, corporate development; Eric Orme, COO; Ron Thoma, COO Michael A. Evans
8	Catalyst Construction Management Inc. 1158 E. 65th St., 46220 (317) 579-1555 / fax (317) 579-1556 / catalystcmi.com	169%	\$5,807,627 \$10,091,754 \$15,626,150	20 27 27	0 to 5% \$50,000 family	general contractor, construction management	Todd W. Stacy, president Tamela A. Stacy, vice president Todd W. Stacy, Pamela A. Stacy
9	Brownstone Publishing LLC d/b/a Angle's List 1030 E. Washington St., 46202 (317) 396-9134 / fax (317) 396-9134 / anglolist.com	165%	\$8,900,000 \$13,500,000 \$23,600,000	144 273 316	less \$55,000 personal funds, private investors, venture capital	provides service company reviews and ratings	Bill Oestle, CEO Aquent LLC, AL BV Investment Inc., City Securities Corp, Cardinal Ventures LLC (3)
10	LGC Associates LLC 13295 Illinois St., Camel 46032 (317) 569-0018 / fax (317) 632-2558 / lgcassociates.com	159%	\$3,091,496 \$4,548,020 \$7,997,295	15 30 50	6% to 10% \$5,000 personal funds	temporary, direct-hire placements, hospitality and business staffing	Glen Greenawald, EVP; George Lessmeister, CEO George Lessmeister, Glen Greenawald
11	National Trade Supply LLC 5340 S. Harding St., 46217 (317) 536-7415 / fax (317) 536-7449 / ntsupply.com	152%	\$5,405,498 \$9,292,581 \$13,646,668	5 7 12	0 to 5% DND vendor credit lines	Internet sales of filtration and HVAC products	Todd Anthony, president; CEO Todd Anthony
12	First Class Landscaping Inc. 3355 S. Arlington Ave., 46203 (317) 788-9596 / fax (317) 788-9515 / firstclasslawn.com	147%	\$2,162,529 \$3,104,443 \$5,347,229	50 60 60	6% to 10% \$35,308 family	lawn maintenance, irrigation, landscape construction	Bradley M. Shaffer, president Bradley M. Shaffer
13	ExactTarget Inc. 20 N. Meridian St., 46204 (317) 352-3644 / fax (317) 524-7286 / exacttarget.com	143%	\$19,734,000 \$31,175,000 \$48,005,000	165 201 279	DND \$200,000 angel investors	on-demand e-mail marketing software, integration and optimization services	Scott Dorev, CEO private investors; Inlight Venture Partners
14	tasta.com Inc. 12900 N. Meridian St., Camel 46032 (317) 594-8600 / fax (317) 579-6401 / tasta.com	137%	\$1,578,492 \$2,640,000 \$3,740,000	12 24 32	6% to 10% \$57,000 customers	eSourcing software and global consulting services	Melissa Baur, senior director; David Bush, CEO; Todd Ezola, COO; Jason Trella, COO DND
15	Just Marketing International Inc. 10960 Bennett Parkway, Zionsville 46077 (317) 344-1900 / fax (317) 344-1901 / justmarketing.com	130%	\$33,869,490 \$57,091,166 \$77,739,423	56 75 100	6% to 10% \$-500 personal funds	motorcycles marketing	Zak Brown, CEO Zak Brown
16	M&A America Health Inc. 55 S. State Ave., 46201 (317) 972-7889 / fax (317) 972-7969 / mahweb.com	123%	\$8,345,511 \$1,498,054 \$18,575,386	115 175 350	0 to 5% \$3,500 personal funds	dental services and staffing	Bill Mathews, president Bill Mathews, Jack Mathews, Patrick Murphy, Mike Jarvis
17	Harper 9880 Westport Drive, 46256 (317) 594-1500 / fax (317) 594-1600 / moreforum.com	100%	\$1,445,016 \$2,240,592 \$2,689,148	16 19 23	0 to 5% \$2,000 personal funds	market research	David Harper, president David Harper, Tonya Harper
17	TWG Capital Inc. 6866 E. 75th St., Suite 500, 46250 (317) 813-1700 / fax (317) 813-1701 / twgcapital.com	100%	\$7,028,518 \$9,653,412 \$14,026,445	15 19 26	less \$28,982 family, friends	specialty finance and insurance	Mark Hendorf, CFO; James Wallace, founder; Melanie Otto, president Cardinal Growth, Stark Investments
19	Premiere Credit of North America LLC P.O. Box 19309, 46219 (317) 869-2021 / fax (317) 972-5667 / premierecredit.com	95%	\$7,686,893 \$10,516,850 \$15,013,850	186 175 186	over 10% \$250,000 individuals	debt collection for education, child support, tax and medical	Todd Wolfe, David Hoeh, CEO; Todd Wolfe, CEO; EOMC Holdings LLC, David Hoeh, Todd Wolfe, Tina Mercer
20	Reindeer Auto Relocation 5100 Charles Court, Zionsville 46077 (317) 299-2878 / fax (317) 299-3099 / reindeerauto.com	85%	\$7,542,702 \$11,879,217 \$15,994,032	15 25 36	6% to 10% DND personal funds	auto relocation	Jim Donnar, CEO Jo Donnar, Jim Donnar, Richard Sheumaker
21	Williams Creek Consulting Inc. 919 N. East St., 46202 (317) 423-0690 / fax (317) 423-0696 / williams creek.net	78%	\$1,140,000 \$1,465,000 \$2,030,000	15 20 26	0 to 5% \$2,000 personal funds	ecological engineering	Ted Blahnik, president Ted Blahnik Neil Myers, Ted Blahnik
22	ICC Floors 7226 E. 87th St., 46256 (317) 813-0931 / fax (317) 813-0930 / iccfloors.com	77%	\$7,733,248 \$10,769,348 \$13,722,065	21 21 29	over 10% \$20,000 personal funds	flooring sales and installation	Camron Haughey, DND; Nate Roberts, DND Camron Haughey, Nate Roberts
22	Apparatus 912 N. Delaware St., 46202 (317) 423-8488 / fax (317) 254-8240 / apparatus.net	77%	\$2,858,911 \$3,849,307 \$5,051,358	27 41 46	over 10% \$10,000 personal funds	IT consulting, Website consulting and hosting	Kelly Pfledder, president; CEO Kelly Pfledder
24	CIK Enterprises 7225 Georgetown Road, 46268 (317) 644-5700 / fax (305) 723-2215 / cik.com	76%	\$21,542,058 \$32,187,146 \$39,991,751	68 76 85	0 to 5% \$70,000 family	print marketing for auto dealers and newspapers	Scott Hill, CEO Scott Hill, Andy Medley
24	316 Investments LLC 5625 N. Post Road, 46216 (317) 634-2794 / fax (317) 634-2815 / DND	76%	\$13,080,705 \$17,103,882 \$23,080,000	155 200 210	0 to 5% \$2.1 million personal funds	restaurants	Greg Wilman, CEO Greg Wilman, Phil Salasny

(1) percent range
 (2) Jon Constantine, director of sales and marketing; Raquel Rahamonde, executive director
 (3) Bill Oestle, Michael Holt, Peter Coolidge, White River Venture Partners
 CEO-chief information officer

DND=did not disclose
 EIP=executive vice president
 FCU=federal credit union
 FTE=full-time equivalent
 HVAC=heating, ventilation and air conditioning
 IT=information technology
 LLC=limited liability company

Some companies may have been omitted due to lack of information or deadline restrictions.
 Research by Terri C. (current as of April)